



	<ul style="list-style-type: none"> • Seek assistance in the resolution of health and safety issues from Health, Safety and Security tactics to ensure maximum business results are maintained. • UAUC reporting of 1 per month. • Attend 10 HSE meetings per year. • Attend HSE committee meeting. • Other duties that may be assigned.
Qualification Requirements:	<ul style="list-style-type: none"> • University Degree in Management, Marketing or related field with 5 years of demonstrated work experience at a senior level in a sales position.
Competency Requirements/Other:	<ul style="list-style-type: none"> • Knowledge of the Guyana market and operational methods of people in the various areas/regions. • Experience in petroleum marketing with sales experience • Understands fuels and lubricants pricing • Excellent selling and negotiating skills • Marketing, planning and sales execution • The ability to develop and implement sales plans • An outgoing personality with a strong customer focus • Good management skills, and ability to develop strong customer relationships • Confidence in negotiating and resolving conflicts • Computer skills with working knowledge of Microsoft Office • Team player • Conflict management skills
Other Information:	In addition to basic salary the successful applicant shall receive job grade specified allowances and be eligible to participate in the Group's Pension, Health and Life Insurance Schemes.
Application Procedures:	<p>Applications are to be submitted by completing the SOL Job Application Form available on the SOL website at solpetroleum.com/people and submit via e-mail to careers@solpetroleum.com, or by hand - addressed to the Human Resource Officer, SOL Guyana Inc., Lot BB Rome, Agricola, Greater Georgetown, Guyana by February 11, 2019.</p> <p>Applicants must complete all of the requested information to be considered. Certified copies of relevant certificates will be requested for those applications under consideration. Only suitable applications will be acknowledged.</p>